

Business Optimiser

#	Criteria	Responses for this Product
A	Entity responsible for preparing this TMD	Greater Bank, part of Newcastle Greater Mutual Group Ltd. ACN 087 651 992 AFSL/Australian credit licence 238273
B	Date this TMD is made	5 October 2023
C	Greater Bank product name	Business Optimiser For product description see Business Optimiser .
D	Product features	<p>Key features</p> <ul style="list-style-type: none"> • Interest bearing transactional account for companies, sole traders, partnerships, and associations. • Full transactional functionality with Online Banking, Branch access and ability to accept funds and pay electronically. • Designed to hold funds bearing interest whilst retaining full access to them.
E	Key Attributes and other features	<p>More detailed product description is available here:</p> <ul style="list-style-type: none"> • Interest bearing transactional account for business use. • Full transactional functionality with Visa card access, Online Banking, Branch access and ability to accept funds and pay electronically. <p>Includes access via ATMs, EFTPOS, OSKO, PayID™, Apple Pay®, Google Pay™, and worldwide access via the VISA network^{+ #}.</p> <ul style="list-style-type: none"> • Transaction fees apply. • Designed to hold funds bearing interest whilst retaining full access to them. • Funds remain at call. • Increased transaction fee concessions apply for charitable bodies. • Funds are held as a cash deposit and retain their face value.

⁺ Apple, the Apple logo, Apple Watch, Apple Pay, Face ID, iPhone, and Touch ID are trademarks of Apple Inc., registered in the U.S. and other countries and regions. Google Pay is a trademark of Google LLC.

^{*} PayID is a registered trademark of NPP Australia Limited.

[#] Osko services are administered by BPAY® Pty Ltd ABN 69 079 137 518

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		<p>Other Features</p> <ul style="list-style-type: none"> No minimum or maximum age criteria No minimum balance requirements.
F	Knowledge and experience	Basic – mass marketed product of low complexity/ risk profile.
1	Description of the retail class that comprises the target market (s 994B(5)(b) of the Corporations Act)	<p>Can be held by a natural person or a business entity.</p> <p>Customers will generally be motivated to retain funds at call whilst earning interest and retain transactional capabilities.</p> <p>No other account is required to be held to operate a Business Optimiser account.</p>
2	Negative target market	<ul style="list-style-type: none"> Business Optimiser is not necessarily suitable for large volumes of transactions in a month as the fee structure is less generous than alternate products. Business Optimiser is designed as an interest-bearing transactional account for business use. It is not designed for personal purposes. The interest rate payable will generally be lower than if the funds were lodged for a specific term with less ability to access such funds.
3	Description of distribution conditions and restrictions (s 994B(5)(c) of the Corporations Act)	<p>Distribution Conditions in relation to permitted channels.</p> <p>Business Optimiser accounts can be opened through the following channels:</p> <ul style="list-style-type: none"> Branches and Centres operated by Greater Bank (Staff assisted) Note: New customers may be required to have these accounts established by Greater Bank's Contact Centre after appropriate verification procedures. <p>Distribution Conditions</p> <ul style="list-style-type: none"> Business Optimiser accounts are chosen by customers with no specific advice supplied by Greater Bank staff. Customers new to Greater Bank will need complete the appropriate identification details and accept the products' Terms and Conditions as available to them prior to opening the account.
4	Review triggers (events and circumstances that reasonably suggest that the determination is no longer appropriate) (s 994B(5)(d) of the Corporations Act)	<ul style="list-style-type: none"> Greater Bank monitors the following indicators to determine if an event or circumstance reasonably suggests that the determination is no longer appropriate: (yes) Internal decisions to materially amend or modify the product, its features and/or its distribution, including changes to pricing. Regulatory change that materially impacts the manufacture or sale of this product, and material

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		<p>customer remediation events and incidents in relation to this product.</p> <ul style="list-style-type: none"> Any distribution or sales activity, outside the TMD or to ineligible customers, that meets the definition of a significant dealing. A material change in the nature and number of customer complaints and underlying complaint trends. 									
5	<p>Maximum period from the start of the day the determination is made to the start of the day the first review of the determination is to finish (s 994B(5)(e) of the Corporations Act)</p>	24 months									
6	<p>Maximum period from the date the previous review finished to the start of the day the next review of the determination is to be undertaken (s 994B(5)(f) of the Corporations Act)</p>	24 months									
7	<p>Reporting period for reporting information about the number of complaints about the product received (s 994B(5)(g) of the Corporations Act)</p>	Monthly									
8	<p>Specify the kinds of information needed to enable prompt identification of whether a review trigger, or another event or circumstance that would reasonably suggest that the determination is no longer appropriate, has occurred (s 994B(5)(h) of the Corporations Act) and for each type of information, specify:</p> <ul style="list-style-type: none"> the regulated persons are required to report the information to Greater Bank; and a reporting period for reporting the information under section 994F(5) of the Corporations Act. 	<p>Third party distributors of this product should provide the following to Greater Bank in writing:</p> <table border="1" data-bbox="679 1189 1484 2083"> <thead> <tr> <th data-bbox="679 1189 948 1285">Type</th> <th data-bbox="948 1189 1214 1285">Information Required</th> <th data-bbox="1214 1189 1484 1285">Frequency and Timeframe</th> </tr> </thead> <tbody> <tr> <td data-bbox="679 1285 948 1599">Complaints</td> <td data-bbox="948 1285 1214 1599"> <ul style="list-style-type: none"> All written details of any complaints received Total Number of complaints received within the reporting period </td> <td data-bbox="1214 1285 1484 1599"> <p>Frequency: Monthly</p> <p>Timeframe: Within 10 days of the end of the relevant reporting period.</p> </td> </tr> <tr> <td data-bbox="679 1599 948 2083">Significant dealings</td> <td data-bbox="948 1599 1214 2083"> <ul style="list-style-type: none"> Details of the dealing (including any steps taken by the distributor in relation to the dealing) Date of the dealing Factors considered when determining dealing as "significant" </td> <td data-bbox="1214 1599 1484 2083"> <p>Timeframe: Within 10 days of becoming aware of such a dealing.</p> </td> </tr> </tbody> </table>	Type	Information Required	Frequency and Timeframe	Complaints	<ul style="list-style-type: none"> All written details of any complaints received Total Number of complaints received within the reporting period 	<p>Frequency: Monthly</p> <p>Timeframe: Within 10 days of the end of the relevant reporting period.</p>	Significant dealings	<ul style="list-style-type: none"> Details of the dealing (including any steps taken by the distributor in relation to the dealing) Date of the dealing Factors considered when determining dealing as "significant" 	<p>Timeframe: Within 10 days of becoming aware of such a dealing.</p>
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			- Means through which dealing was identified	
		Distribution outside the target market (to the extent the distributor is aware of such dealings).	- All written details relating to the distribution - Reason distribution occurred outside Target Market occurred.	Timeframe: Within 10 days of becoming aware of such a dealing.